



August 21, 2003

Mr. J.M. "Chip Oxley", Jr.  
Clerk of Circuit and County Courts  
Nassau County, Florida  
191 Nassau Place  
Yulee, FL 32097

Re: HARBOR BRANCH Environmental Laboratory Services for the Amelia Island plant located in Nassau County.

Dear Mr. Oxley,

As you are aware, HARBOR BRANCH Environmental Laboratories has received notification that as of August 31, 2003 Florida Water Services will no longer be responsible for samples submitted to HARBOR BRANCH. A pricing structure was provided to you on June 17, 2003. I have also enclosed a copy for your convenience. Please review and sign the appropriate pages and return to HARBOR BRANCH. Your signature is required as authorization if Nassau County wishes HARBOR BRANCH to continue laboratory services. Also if you do authorize this laboratory to provide analytical services please include all contact names and information for reporting and invoicing.

Additionally included in the letter sent to HARBOR BRANCH from Florida Water Services was notification that the Laboratory Lease Agreement has been terminated and that the premises must be vacated by August 31, 2003. It has come to my attention from staff members at the Amelia Island facility, that several pieces of equipment owned by HARBOR BRANCH are needed by your employees for daily process control and permit regulations. This equipment includes a vacuum pump, drying oven, analytical balance, ph meter, and turbidimeter has been requested to remain at the facility. If you wish to purchase this equipment please notify HARBOR BRANCH immediately as it is scheduled to be removed on August 28, 2003.

I look forward to hearing from you in the hopes that HARBOR BRANCH can continue to provide Quality Analytical Services. It is our intent to make this transition as smooth as possible for you and your staff.

If you have any further questions please contact me at 772-465-2400 ext.390

Sincerely,

Cindy Crömer  
President  
HARBOR BRANCH Environmental Laboratories



H A R B O R B R A N C H  
**ENVIRONMENTAL  
LABORATORIES, INC.**

**Price Schedule of Quality Analytical Services and  
Standard Operational Procedures**

Visit our Web-Site: [WWW.HBEL.COM](http://WWW.HBEL.COM)

**Date: August 21, 2003  
Name: Mr. Chip Oxley  
Address: 191 Nassau Place  
Yulee, FL 32097  
Phone: 904-321-5800  
Fax: 904-321-5795**

5600 U.S. 1 North  
Fort Pierce, Florida 34946  
Phone: (772) 465-2400 ext. 285  
Fax: (772) 467-1584

2003 Schedule of Fees

**Proprietary Information  
Disclosure Must Be Authorized By  
Harbor Branch Environmental Laboratory**

## Submitting Samples to HBEL

To better serve you, call or fax your project's analytical requirements to our laboratory several days in advance. This will help us be sure that your project will be efficiently tracked through our laboratory and ensure that needed detection limits and regulations are satisfied. **When discussing specific project requirements with your project manager, be sure to specify the following:**

- Project name and number
- Required due date or turn-around time (working days)
- Client's project manager
- Regulatory requirements
- Number of samples and time frame
- Matrices involved
- Parameters required or possibly required
- Date you need sample kit; please indicate pick-up or HBEL delivery
- Number of equipment, field, and trip blanks
- Rental equipment
- Level of quality assurance data you need reported
- Report and invoice recipient if different from client's project manager
- Number of custody seals if desired
- Any potential sample safety hazards (flammable, toxic, etc.)

### Rush Fees

1 to 2 working days ..... Standard Price x 2.0  
 3 to 5 working days ..... Inquire

### Expanded Deliverables

CLP ..... Standard Price x 2.0  
 ASCII diskettes ..... Inquire  
 Data Charting ..... Inquire  
 Chromatographs ..... Inquire  
 Sample specific QC ..... Inquire  
 EPA expanded deliverables ..... Inquire

### Other Services

Field services ..... \$50.00 per hour, portal to portal  
 Courier pick-up ..... Inquire

Page Two:  
 Date:

Page Three:  
Date:

**Sample Kit Preparation:**.....\$20.00 per cooler  
(Sample kits requested with less than a (24) twenty-four hour notice may be subjected to additional rush fees.)

**Short Holds Schedule:** Monday through Thursday all short hold samples must arrive at HBEL no later than 2:00 P.M. Friday all short hold samples must arrive no later than noon. If the Friday 48 hour hold time samples arrive after 12:00 P.M., Standard Price x 2.0 will be assessed to each sample.

**TAT's:** Normal turn-around time for receiving analytical results is (10) ten business days. Anything less than (10) ten business days must inquire to schedule, and additional charges will be assessed.

**Weekends and Holidays:** Sample analysis needing to be run on Weekends or Holidays will be at the rate of Standard Price x 2.0 per sample.

**HBEL requires establishing an account before execution of the scope of services. HBEL's payment schedule is Net 30-days, invoices due over 30-Days will be assessed late fees and interest charges. Please provide credit references. You may reserve our services by providing your credit information to Andi Smith of our accounting office by calling (772) 465-2400, extension 472.**

X  Chairman, Bd. Co. Comm. 8-25-03  
Signature: Title: Date:  
(Signed by the Accounts Payable Administrator or Officer of the Company)

# \_\_\_\_\_  
SS or FIN (Social Security number or Federal I.D. number must be provided.)

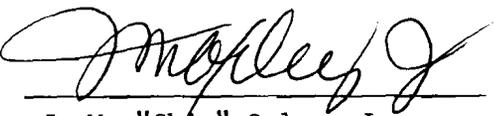
# \_\_\_\_\_  
(Purchase Order Number or a signed Order Acknowledgement form is required in order for HBEL to begin analysis.)

**This pricing structure is valid for a period of (90) ninety days from date above.**

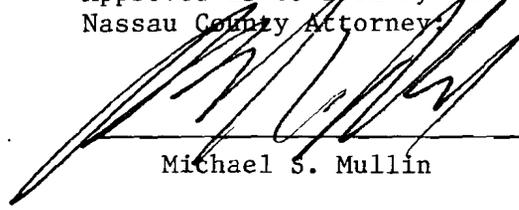
Respectfully Submitted,

 8/6/03  
HBEL's Authorized Representative Signature and Date:

ATTEST:

  
J. M. "Chip" Oxley, Jr.

Approved as to form by the  
Nassau County Attorney:

  
Michael S. Mullin

Ame counts 01/01/02 through 12/31/02

Analysis	# Times Performed	Price	Est. Annual Price
504/8011		57.00	
601/602/624		177.00	
Ag		17.00	
Al		17.00	
Alkalinity		17.00	
Ammonia (as N)	4	27.00	108
As	32	17.00	544
Asbestos	1	202.00	202
Radium 228		127.00	
Ba		17.00	
Be		17.00	
BOD5		37.00	
Bromide		17.00	
Ca	6	17.00	102
CBOD5	104	37.00	3848
Cd	32	17.00	544
Chloride	38	17.00	646
Chlorine		17.00	
Chlorophyll a		32.00	
Color		17.00	
Cr	32	17.00	544
Cu		17.00	
Cyanide		47.00	
Dry Weight	32	17.00	544
Gross Alpha Hi Solid		62.00	
VOC	2	177.00	354
THM	20	87.00	1740
EPA 525.2		327.00	
EPA 552		177.00	
508/608		152.00	
515/615		252.00	
EPA 625		377.00	
Gross Alpha	1	62.00	62
Radium 226		112.00	
Fe	6	17.00	102

Courier Pickup  
7 days per week  
\$1010. Per week

Courier Pickup  
Weds, Sat. & Su  
\$435. Per week

Fecal Coliform MF	399	32.00	12768
Fecal Coliform MPN	28	57.00	1596
Fluoride		17.00	
Hardness (as CaCO3)	6	17.00	102
Heterotrophic Plate Count		32.00	
Hexavalent Chromium		32.00	
Hg		37.00	
Hydrogen Sulfide	3	27.00	81
K	6	17.00	102
Mg	6	17.00	102
Micro Exam of Activated Sludge		47.00	
Mn		17.00	
Mo		17.00	
Na	38	17.00	646
Ni		17.00	
Nitrate (as N)	38	17.00	646
Nitrite (as N)	34	17.00	578
Odor	1	17.00	17
Orthophosphate (as P)		17.00	
Pb	32	17.00	544
Pesticides-PCB's Group(does not include Dioxin)	2	852.00	1704
pH	4	17.00	68
Residue, Non-filter (TSS)	473	19.50	9224
Residue, Total (TS)	5	19.50	98
Residue, Volatile Nonfilter		19.50	
Residue, Filter(TDS)	38	19.50	741
Sb		17.00	
Se		21.00	
Silica (as SiO2)	4	17.00	68
Specific Conductance	5	17.00	85
Specific Oxygen Cons. Rate FWS	5	37.00	185
Sr		17.00	
Sulfate	41	17.00	697
Surfactants (MBAS)		37.00	
TKN (as N)	2	37.00	74
Tl		17.00	
TOC	8	32.00	256

Total Coliform (Collert)	223	32.00	7136
Total Coliform MF		32.00	
Total Phosphorus	4	22.00	88
Turbidity	32	17.00	544
Zn		17.00	
			47490

Note - Monday, Tuesday, Thursday and Friday fecal coliform samples would go to Columbia Analytical Serv. (CAS) at a rate of \$25.00 per sample if Nassau County chooses the (3) three day per week courier option. Nassau Co. Operators are responsible for dropping off the fecal coliform samples to CAS. If this is the option of choice, Nassau Co. should deduct \$5,200.00 off of the estimated fecal coliform price for HBEL to perform. The \$5,200.00 would still have to be budgetted.

Note - The pricing is an estimate only, and is subject to change.